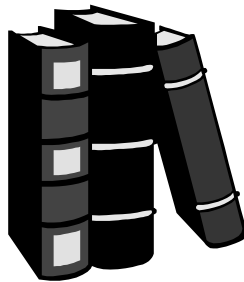


## **Executive Actions**



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## Regulatory Developments and Trends

Wisconsin has maintained a healthy, competitive insurance market for a long time. Our auto insurance premiums continue to be among the lowest in the country, as do our homeowner's premiums. We continue to make sure our citizens are offered a wide variety of affordable insurance products. This is the direct result of Wisconsin's reasonable regulatory climate, the competitive insurance environment in this state and informed insurance consumers. During 2001 OCI continued to be involved in a number of initiatives to ensure that effective insurance regulation is maintained; Wisconsin policyholders continue to be adequately protected and that a stable business base for Wisconsin domestic insurers is provided.

### *Regulatory Protections*

Governor McCallum's original budget included provisions to strengthen and modernize OCI's regulatory efforts. The Governor recognizes our regulatory approach needs to change with the times. With the growing presence of insurers on the Internet, the Governor supported creation of an examiner position that would specialize in Internet surveillance and enforcement.

Changes to our managed care regulation have also been adopted; the most significant is to rename managed care plans as defined network plans. In addition, these provisions modify how some of the regulations that apply to preferred provider organizations (PPOs) while at the same time ensuring that all Wisconsin residents who receive coverage from a defined network will have thoughtful and effective regulation of this product.

### *Consumer Initiatives*

Ensuring that all consumers are knowledgeable about their rights is a critical part of OCI's mission. Consumer complaints are a vital source of information about current insurance issues affecting consumers or the insurance industry. This information is used not only to handle individual complaints but also to guide the agency in identifying issues requiring further analysis, public education, or legislation. In 2001 OCI was involved in numerous initiatives to help individuals and families make informed decisions about their insurance needs. Following is a synopsis of major innovations and accomplishments:

- Publishing *The Governor's Task Force on Small Employer Health Insurance Final Report*. The Task Force was created to address pressures on Wisconsin's small business insurance market and

to look at ways to encourage a healthy, competitive private market for small employers.

- Developing a variety of consumer information articles on products being marketed to the elderly. The emphasis of these articles has been to alert senior consumers to possible insurance and investment scams designed to deplete most or all of senior citizen's savings and retirement funds by selling fraudulent products.
- Surveying insurers that write auto and homeowner's insurance and have the largest market shares in Wisconsin and publishing a summary of how insurers use credit information in the underwriting and rating process. The information provided in the survey was used as part of a presentation at a Milwaukee urban outreach meeting with community and neighborhood leaders, consumers, agents and insurers.
- Improving consumer awareness of insurance issues related to property and casualty insurance policies. Through a series of press releases OCI has encouraged Wisconsin consumers to regularly review their insurance needs and update coverage as appropriate. No one wants a situation where it is discovered after the fact that they have inadequate insurance coverage.

### *Advances in Technology*

Wisconsin consumers and the insurance industry are increasingly demanding continuous availability to information. OCI continues to aggressively infuse technology in order to improve user applications and to more efficiently serve our internal and external customers. The commitment to the use of technology is a key strategy in the agency's business plan. Technological accomplishments in 2001 include:

- Enhancing and improving information on our agency's Web site. The home page now immediately connects the user with four subcategories; information for consumers, agents, companies and a department overview; a new address; "quick links" to the insurance complaint form; agency statutes and regulations; licensure information and consumer publications; and a site index to allow users to find information without going through pages of information.

- Implementing COSMOS, a third-party vendor developed software system, to perform a variety of insurance regulatory functions, including agent and company licensing, invoicing and rates and forms filings.
- Implementing a new complaint tracking system to track all consumer complaints against agents and insurance companies.
- Improving and automating the financial and market conduct examination processes through the use of tools such as TeamMate 2000, an electronic workpaper software and ACL, an audit software tool.
- Developing an imaging capability to electronically store, retrieve and view large amounts of OCI documents including rates and forms filings, producer applications and company incorporation papers.

#### ***State Regulation Modernization***

The National Association of Insurance Commissioners (NAIC) is continuing its ongoing and ambitious agenda to enhance state regulation of insurance by promoting uniformity and greater efficiency for agent and company licensing, while speeding up the process for bringing new products to market. OCI was involved with several of the (NAIC) efforts to advance the efficiency of electronic transmission of information. Major accomplishments include:

- Receiving recognition by the NAIC for successfully implementing all 12 technology-based initiatives in the Uniform Regulation Through Technology (URTT) program. The URTT initiatives boost state efficiency by streamlining the communication between insurers and regulators.
- Becoming one of the first states to accept rate and form filings in all lines of insurance electronically through the System for Electronic Rate and Form Filing (SERFF). SERFF assists states and insurers in reducing the time and cost involved in making regulatory filings.
- Participating as a pilot state for the National Producer Database project. The database will speed up and simplify the licensing process and provide benefits to both regulators and industry.

#### ***Emerging Trends***

The goal for modernizing the state regulatory system is to make it easier for companies to get products to market and to provide the insurance buying public with the best available products at reasonable and actuarially sound prices. Wisconsin's regulatory model of insurance fosters a competitive market that operates to the advantage of both insurers and policyholders. Competition holds down premiums, but encourages insurer improvement in the delivery of their services. It also provides regulators with the flexibility needed to address problems that may arise. We will continue to work cooperatively with all our partners—the governor, our state legislators, federal officials, consumers, insurance companies, agents and other interested parties to facilitate and enhance the new and evolving insurance marketplace.

## Legislation

During 2001, Governor McCallum signed legislation that affects the business of insurance in Wisconsin. Legislative materials may be obtained from the Revisor of Statutes, 1 E. Main St. (Lower Level), Madison WI 53702, or by calling (608) 266-2011.

Legislative material also can be found on the Internet at this World Wide Web address:

<http://www.legis.state.wi.us/>

The list of Wisconsin laws follows:

### **2001 Wisconsin Act 16 – Biennial Budget**

*Section: s. 100.52, Wis. Stat.*

Defines a telephone solicitor and creates a “do-not call” list for telephone solicitations. The Department of Agriculture, Trade, and Consumer Protection (DATCP) has primary enforcement responsibility for this law.

Effective September 1, 2001

*Section: s. 601.73, Wis. Stat.*

Entitles plaintiffs or complainants to a judgement by default after 20 days after mailing date of service process by OCI if the proceeding is to foreclose or otherwise enforce a lien or security.

Effective September 1, 2001

*Section: Ch. 609, Wis. Stat.*

Replaces the term “managed care plan” with “defined network plan” throughout the statutes. Amends the statutory requirements for preferred provider plans (PPPs), so long as the PPP does not require or impose financial incentives related to referrals.

Effective September 1, 2001

*Section: ss. 628.46(2m) and 632.875(2) (intro), Wis. Stat.*

Provides that a claim for payment for chiropractic services must be paid within 30 days after the insurer receives clinical documentation from the chiropractor, unless, on the basis of an independent evaluation, an insurer restricts or terminates a patient’s coverage for treatment.

Effective September 1, 2001

*Section: ss. 635.02(2) and 635.05(2)(a), Wis. Stat.*

Removes occupation from the definition of case characteristic and includes occupation as a health related rating factor subject to rate bands.

Effective for policies issued or renewed after October 2, 2002

*Section: s. 635.12, Wis. Stat.*

Requires small employer insurers to annually publish their new business premium rates according to rules established by OCI.

Effective October 1, 2002

### **2001 Wisconsin Act 37 – Changes to the Worker’s Compensation Law**

*Section: Ch. 102, Wis. Stat.*

Makes various changes to worker’s compensation laws in the state.

Effective January 5, 2001

## Administrative Rules

### **In 2001, OCI promulgated the following changes in the Wisconsin Administrative Code:**

#### *Ins 3.39—Relating to Medicare Supplement and Replacement Plans*

These changes bring the Wisconsin regulations in compliance with changes in federal law under H.R. 5661, the Balanced Budget Refinement Act and the Ticket To Work And Work Incentives Improvement Act of 1999 that amend section 1882 of the Social Security Act which governs Medicare Supplement Insurance and Medicare, Medicaid and SCHIP Benefits Improvement and Protection Act of 2000 (BIPA). Further, these changes are also necessary to conform with the National Association of Insurance Commissioners (NAIC) Medicare Supplement Insurance Minimum Standards Model Act.

The changes specifically address the guaranteed issue provisions, the suspension of benefits and premiums and the Medicare + Choice areas of federal preemption. The changes also include the following: reference to a new federal program, Program of All-Inclusive Care for the Elderly (PACE), created under the Social Security Act; provisions for notice and election rights of those whose Medicare+Choice plan is terminated; modification to the notice that is provided to applicants describing Part B benefits within Medicare Supplement policies; and repeal of the sections regulating the sale of Medicare+Choice plans due to federal preemption.

Effective November 1, 2001

#### *Ins 3.455 and 3.46 and Appendices—Relating to Long-Term Care*

These proposed amendments and additions to ss. Ins 3.455 and 3.46, Wis. Adm. Code, rely heavily upon a recent redraft of the NAIC long-term care model regulation. That regulation and these proposed amendments and additions attempt to enhance consumer protection in long-term care insurance policies. The development and marketing of long-term care insurance policies will broaden as the population ages. These changes will provide the proper regulatory incentives to require insurers to properly price these insurance products so that premiums can be kept stable. The rule requires enhanced consumer disclosure and notification designed to ensure that prospective applicants have sufficient information to make informed decisions about the coverage and the insurance company.

This rule also seeks to help promote uniformity in the national marketplace by essentially following the language and intent of a model act designed for promulgation in all the states. With these standards in place insurers can more easily design new products and modify existing products with some assurance that the products will be accepted in all the states. The model act was also designed to help address some of the tax issues that flow from long-term care insurance products.

Effective January 1, 2002

#### *Ins 13 and 50—Relating to Changing Financial and Other Requirements for Town Mutuals*

The changes to ch. Ins 13, Wis. Adm. Code, reflect both recent statutory changes to the operation of town mutuals and today's economic realities. This rule increases the number of counties in which a town mutual may do business, extends the fidelity bond requirement table, increases surplus requirements and eliminates obsolete sections on unearned premium reserves. The change to ch. Ins 50, Wis. Adm. Code, conforms to the ch. Ins 13, Wis. Adm. Code, changes and broadens the exemption from filing annual audited financials for some town mutuals.

Effective January 1, 2002

#### *Ins 17.01 (3), 17.28 (6) and 17.28 (6a)—Relating to Annual Patients Compensation Fund and Mediation Fund Fees for Fiscal Year Beginning July 1, 2001*

The Commissioner of Insurance, with the approval of the Board of Governors (Board) of the Patients Compensation Fund (Fund), is required to establish by administrative rule the annual fees which participating health care providers must pay to the Fund. This rule establishes those fees for the fiscal year beginning July 1, 2001. These fees represent a 20% decrease compared with fees paid for the 2000-01 fiscal year. The Board approved these fees at its meeting on February 28, 2001, based on the recommendation of the Board's actuarial and underwriting committee.

The Board is also required to promulgate by rule the annual fees for the operation of the patients compensation mediation system, based on the recommendation of the director of state courts. This rule implements the director's funding level recommendation by establishing mediation panel fees for the next fiscal year at \$38.00 for physicians and \$2.00 per occupied bed for hospitals, representing no increase from 2000-01 fiscal year mediation panel fees.

Effective July 1, 2001

*Ins 18—Relating to Grievance Procedures and Independent Review Organizations*

The creation of ch. Ins 18, Wis. Adm. Code, reflects the provisions of 1999 Wisconsin Act 155 that introduced the use of Independent Review Organizations in the state as a means for policyholders and claimants of health benefit plans to challenge certain decisions made by such plans. In addition, 1999 Wisconsin Act 155 renumbered portions of ch. 609, Wis. Stat., to relate in sequence the utilization of independent review with established grievance procedures.

Effective December 1, 2001

*Ins 23—Relating to Standards for Insurance Marketed to Fund Prearranged Funeral Plans*

The purpose of this rule is to repeal ss. Ins 23.35 and 23.40, Wis. Adm. Code, and further amend ch. Ins 23, Wis. Adm. Code, as necessary to conform to recent legislation contained in 1999 Wisconsin Act 91 (s. 632.415, Wis. Stat.). Among other things, 1999 Wisconsin Act 91, effective July 1, 2000, removed from the Commissioner the authority to set minimum standards for benefits and compensation arrangements for funeral policies. The current rule ch. Ins 23, Wis. Adm. Code, contains standards for these and other aspects of funeral policies. The proposed rule change will repeal those standards that conflict with the legislation and make other changes as required to bring the rule into compliance with the legislative mandate. Pursuant to s. 227.16 (2) (b), Wis. Stat., no public hearing is required.

Effective February 1, 2001

*Ins 25—Relating to Privacy of Personal Information (Note: Due to a number conflict with a pending rule, this was changed from Ins 19.)*

This rule is based on the NAIC model Privacy of Consumer Financial and Health Information Regulation. That model was prepared by the NAIC to meet the requirements of Title V of the federal Gramm-Leach-Bliley Act (GLBA). The objective of the NAIC in preparing that model was to achieve uniformity with the federal privacy rules for financial information.

The NAIC model addresses nonpublic personal health information more comprehensively, and with greater protection, than provided under the GLBA federal privacy rules. The NAIC concluded that the insurance industry has unique access to nonpublic personal health information such that greater protection than provided under the federal privacy rules was warranted. This rule incorporates the NAIC provisions concerning nonpublic

personal health information, but applies those provisions only to the extent that state law does not already provide protection for health information. State law currently includes provisions that govern patient health care records obtained from providers and provisions that govern information insurers obtain directly from individuals in connection with personal lines insurance (for example life, home, automobile and health insurance). Accordingly, the NAIC (and this rule's) provisions governing nonpublic personal health information primarily apply to information an insurer obtains from an individual in connection with administration of commercial property and casualty insurance.

Effective July 1, 2001

*Ins 50.06 (2) (f)—Relating to Notes to Financial Statements*

This rule change relates to the required footnotes in the CPA audit report on the statutory financial statements of insurance companies.

Under the existing s. Ins 50.06 (2) (f), Wis. Adm. Code, the footnotes include those required by the NAIC annual statement instructions and by generally accepted accounting principles. The footnotes shall also include: (1) a reconciliation of the differences, if any, between the audited statutory financial statements and the annual statement filed by the company under s. Ins 50.20, Wis. Adm. Code, and (2) a summary of the ownership and relationships between the insurance company and all affiliates.

Effective November 1, 2001

**In 2001, OCI had the following emergency rules in effect:**

*Ins 6.50, 6.57, 6.58, 6.59, 6.595, 6.61, 6.63, 26 and 28—Relating to Revising Wisconsin Agent Licensing Rules to be Reciprocal and More Uniform Under Gramm Leach Bliley Act (GLBA) and the NAIC Producer Model*

Under the recently enacted federal GLBA, Wisconsin and other states must become reciprocal or uniform in certain licensing practices. These changes would accomplish reciprocity.

The changes would also attempt to make insurance producer licensing more uniform and simplify multi-state licensing. If Wisconsin and at least 27 other states do not enact reciprocal or uniform rules regarding licensing, a federal licensing body similar to the National Association of Securities Dealers would be created to take over insurance agent licensing functions from the states. The



NAIC model Producer Act was developed by state insurance regulatory bodies to accomplish this and this rule adopts many provisions of the NAIC model.

Effective November 9, 2001

*Ins 17.01 (3), 17.28 (6a) and 17.28 (6)—Relating to Annual Patients Compensation Fund and Mediation Fund Fees for the Fiscal Year Beginning July 1, 2001*

The Commissioner of Insurance, with the approval of the Board of Governors (Board) of the Patients Compensation Fund (Fund), is required to establish by administrative rule the annual fees which participating health care providers must pay to the Fund. This rule establishes those fees for the fiscal year beginning July 1, 2001. These fees represent a 20% decrease compared with fees paid for the 2000-01 fiscal year. The Board approved these fees at its meeting on February 28, 2001, based on the recommendation of the Board's actuarial and underwriting committee.

The Board is also required to promulgate by rule the annual fees for the operation of the patients compensation mediation system, based on the recommendation of the director of state courts. This rule implements the director's funding level recommendation by establishing mediation panel fees for the next fiscal year at \$38.00 for physicians and \$2.00 per occupied bed for hospitals, representing no increase from 2000-01 fiscal year mediation panel fees.

Effective July 1, 2001

*The Wisconsin Administrative Code - Rules of the Office of the Commissioner of Insurance and the Wisconsin Administrative Register are available from the Wisconsin Department of Administration - Document Sales at (608) 266-3358 and available on the internet at: <http://www.legis.state.wi.us/rsb/code/ins/ins.html>. Information regarding the status and text of OCI rules pending or promulgated is available on the internet at: <http://oci.wi.gov/ocirules.htm>.*



## National Association of Insurance Commissioners' (NAIC) Activities

OCI actively participates in the NAIC. During 2001 Commissioner O'Connell and her representatives were members of the following committees, task forces, and working groups of the NAIC.

### Committees

Financial Condition (E) Committee  
Health Insurance & Managed Care (B) Committee  
Market Conduct & Consumer Affairs (D) Committee  
NAIC/HCFA Liaison Committee (Vice Chair)  
NAIC/Industry Liaison Committee  
NAIC/State Legislative Liaison Committee

### *Financial Condition (E) Committee*

Financial Reporting Working Group  
Insurance Holding Company Working Group  
Insurance Group Review Subgroup (Chair)

### *Health Insurance & Managed Care (B) Committee*

ERISA Working Group (Chair)  
Managed Care Organization Working Group  
Pharmaceutical Issues Working Group

### Task Forces

Accounting Practices & Procedures (E) Task Force  
Examination Oversight (E) Task Force (Vice Chair)  
Financial Services Modernization (G) Task Force  
Health Insurance (B) Task Force  
International Holocaust Commission (H) Task Force  
Market Conduct Examination Oversight (D) Task Force  
Regulatory Framework (B) Task Force (Chair)  
Risk-Based Capital (E) Task Force  
Senior Issues (B) Task Force (Chair)

### *Information Systems (G) Task Force*

Strategic Systems Planning Working Group

### *Market Conduct & Consumer Affairs (D) Committee*

Agent Licensing Working Group  
Self-Critical Analysis Working Group  
Uniformity Working Group

### *Market Conduct Examination Oversight (D) Task Force*

Life and Annuity Plan Examination Handbook Working Group  
Property and Casualty Plan Examination Handbook Working Group

### NAIC Working/Study Groups/Sub Groups

#### *Accounting Practices & Procedures (E) Task Force*

Emerging Accounting Issues Working Group  
Property and Casualty Reinsurance Study Group  
Statutory Accounting Principles Working Group

#### *Regulatory Framework (B) Task Force (Chair)*

Managed Care Organization Working Group  
Pharmaceutical Issues Working Group

#### *Examination Oversight (E) Task Force (Vice Chair)*

Analyst Team System Oversight Working Group  
Audit Software Subgroup  
Audit Software Working Group  
Financial Analysis Working Group (Chair)  
Financial Analysis Handbook Working Group (Chair)  
Financial Analysis Research & Development Working Group (Chair)  
Financial Examiners Handbook Technical Group  
Health Entities Working Group  
Premium SRA Subgroup

#### *Regulatory Re-engineering (G) Task Force*

SERFF Working Group (Chair)  
Uniform Producer Licensing Initiatives Working Group

#### *Risk-Based Capital (E) Task Force*

Health Risk-Based Capital Working Group  
Life Risk-Based Capital Working Group  
Property and Casualty Risk-Based Capital Working Group

#### *Executive (EX) Committee*

CARFRA Working Group  
Consumer Protections Working Group  
Improvements to State-Based Systems Working Group  
National Treatment of Companies Working Group

#### *Senior Issues (B) Task Force (Chair)*

Medicare Supplement Working Group  
Senior Counseling Activities Working Group

## **Advisory Boards and Councils**

Wisconsin law, s. 15.04, Wis. Stat., provides that heads of independent agencies may create and appoint such councils and committees as the operation of the agency requires. The insurance law, s. 601.20, Wis. Stat., authorizes the Commissioner to create advisory councils and committees to assist in dealing with regulatory problems. The Commissioner is to provide by rule for the creation, governance, duties, and termination of any council or committee that is established. The expert advice provided the Commissioner through these councils results in more efficient regulation of the insurance industry to the benefit of insurance consumers and insurers.

The Commissioner and staff members also serve on various councils and boards and thus aid Wisconsin residents by providing advice and suggestions on matters related to insurance regulation.

A description of the various councils and boards with which OCI is involved follows:

### **Group Insurance Board (Board)**

Section 15.165 (2), Wis. Stat., created a Group Insurance Board in the Department of Employee Trust Funds. The Commissioner or designee is a member of the Board. The Group Insurance Board is authorized to enter into contracts with insurers to provide group insurance plans or to provide the benefits on a self-insured basis. It also provides general administrative policy for the group insurance programs for health care, income disability benefits, and life insurance authorized for state and other public employees under ch. 40, Wis. Stat. The specific powers of the Board are enumerated under s. 40.03 (6), Wis. Stat.

### **Insurance Security Fund Board (Board)**

This Board administers the Insurance Security Fund established by ch. 646, Wis. Stat., to provide a mechanism for protecting insureds in the event of liquidation of insurers and to assess the cost of such protection among insurers. The Commissioner, along with the Attorney General, and the State Treasurer, are members of this Board and serve with ten representatives of insurers appointed by the Commissioner upon consideration of the recommendation of insurance organizations.

### **Patients Compensation Fund Board (Board)**

The Board was created by s. 619.04 (3), Wis. Stat. It is a 13-member Board that consists of 3 insurance industry representatives, a member named by the Wisconsin Academy of Trial Lawyers, a member named by the State Bar Association, 2 members named by the State Medical Society of Wisconsin, a member named by the Wisconsin Hospital Association, 4 public members appointed by the Governor, and the Commissioner who serves as the chair. The members as of December 31, 2001, were:

Mark Adams, State Medical Society, Madison  
Patricia Chritton, Milwaukee  
Mark Femal, Madison  
Jon Garner, Wisconsin Hospital Association, Madison  
David Maurer, PIC Wisconsin, Madison  
Paul Mestelle, Royal Sun Insurance Company, Madison  
Walter Moritz, M.D., Fort Atkinson  
Kermit Newcomer, M.D., La Crosse  
Dennis Robertson, Wisconsin Academy of Trial Lawyers, Madison  
Joan Schmit, University of Wisconsin, Madison  
Christopher Spencer, American Family Insurance, Madison  
Donald Taitelman, Quarles & Brady, Milwaukee

### **Wisconsin Retirement Board**

The Wisconsin Retirement Board is created in the Department of Employee Trust Funds by s. 15.165 (3) (b), Wis. Stat. It is a nine-member Board. Six members represent employers or employees who participate in the Wisconsin retirement system, one is a participating state employee, one is a public member, and one is the Commissioner or an experienced actuary in OCI. The Board studies and recommends alternative administrative policies, authorizes and terminates disability annuity payments, and considers administrative rules that relate to participants in the retirement system other than teachers.

### **Council on Fire Service Training Programs**

This body, authorized by s. 15.947, Wis. Stat., functions under the State Board of Vocational, Technical and Adult Education, and furnishes advice and guidance to the Board in the establishment and maintenance of training programs in fire prevention and protection. The council is comprised of representatives from the Division of Emergency Government (Bureau of Civil Defense and Disaster Control), the Department of Workforce Development, and OCI, together with six members of fire departments appointed by the Governor for staggered six-year terms.

### **Joint Survey Committee on Retirement Systems**

This committee performs duties mandated under s. 13.50, Wis. Stat. The committee is comprised of two majority party senators, one minority party senator, two majority party representatives to the assembly, one minority party representative to the assembly, an assistant attorney general, a member of the public selected by the Governor, the Commissioner or a designated experienced actuary in OCI, and the Secretary of the Department of Employee Trust Funds.

This committee evaluates all legislative proposals that would create or modify any system of retirement for public officers or employees. No such bill may be acted upon by the legislature until it has been referred to this committee for preparation of a written report. The report must indicate the probable cost involved, the effect of the proposal upon the actuarial soundness of existing retirement systems, and the desirability of the proposal as a matter of public policy.

### **Retirement Research Committee**

This committee performs duties mandated under s. 13.51, Wis. Stat. Its membership represents employee and employer groups having vested interests in various state retirement programs. The committee has investigatory powers over all state retirement systems for public employees. In addition, it may require any public pension or retirement system to furnish it with periodic financial reports and records. The committee conducts a continuous review of retirement benefits afforded to public employees under the existing state system. It maintains a current reference library of all public employee pension and retirement plans throughout the United States and makes its findings and recommendations available to the Governor and the legislature.

### **Life and Disability Advisory Council**

This council, created by s. Ins 6.79, Wis. Adm. Code, advises the Commissioner on regulatory matters in the areas of life and disability insurance. The council has four insurance company members, two agent members, and three public members. The members during 2001 were:

Russ Cain, Madison  
Steve Frankel, Northwestern Mutual Life Ins. Co.,  
Milwaukee  
Stephen E. Meili, Center for Public Representation,  
Madison  
Roberta Riportella-Muller, UW Dept. of Consumer  
Sciences, Madison  
John Sheski, Wisconsin Physicians  
Service Insurance Corporation, Madison  
Arvid Tillmar, T. E. Brennan, Madison  
Carol Trocinski, Midwest Security Ins. Co.,  
Onalaska  
Robert Walker, Madison  
Lawrence Zaroni, Group Health Cooperative  
South Central Wisconsin, Madison

### **Property and Casualty Advisory Council**

This council, created by s. Ins 6.79, Wis. Adm. Code, advises the Commissioner on regulatory matters in the areas of property and casualty insurance. The council has four insurance company members, two agent members, and three public members. The members during 2001 were:

James Thomas, Society Insurance a Mutual  
Company, Fond du Lac, Chair  
Jeffrey Cole, Wausau Insurance Companies, Wausau  
Doug Dittmann, The Neckerman Agency, Madison  
John Duwell, West Bend Mutual Insurance Company,  
West Bend  
Lemuel Eaton, Neighborhood Housing Services,  
Milwaukee  
Bill Smith, National Federation of Independent  
Business, Madison  
Steve Tauke, Marshall & Ilsey Corporation,  
Milwaukee  
Teresa Van Gelder, RJF Agencies Inc., Eau Claire  
Joseph Zwettler, American Family Mutual  
Insurance Company, Madison

## **Bulletins to Insurers**

**February 20, 2001:** To all Wisconsin domiciled insurers licensed to issue disability insurance regarding 2001 statutory accounting treatment for health care receivables. This bulletin advises Wisconsin domiciled insurers on how to report the Health Care Receivables under the new Statements of Statutory Accounting Principles that took effect on January 1, 2002.

**March 1, 2001:** To all Wisconsin domiciled workers' compensation insurers regarding prescribed accounting practice and audit premiums receivable. This bulletin discusses the due date for audit premiums for worker's compensation policies.

**June 19, 2001:** To all insurers licensed to do business in Wisconsin regarding privacy of consumer financial and health information. Ch. Ins 25, Wis. Adm. Code, is based on the National Association of Insurance Commissioners (NAIC) Privacy of Consumer Financial and Health Information Model Regulation. The model was prepared by the NAIC to meet the requirements of Title V of the federal Gramm-Leach-Bliley Act (GLBA). Under ch. Ins 25, Wis. Adm. Code, a licensee is required to provide written notice of its privacy policies and practices. The rule describes the conditions under which the licensee may disclose nonpublic personal financial information. Ch. Ins 25, Wis. Adm. Code, establishes requirements for privacy notices. The rule also establishes restrictions on the sharing of health information.

**July 10, 2001:** To all insurers licensed to do business in Wisconsin regarding filing procedures for insurance applications developed to allow depository institutions to meet their disclosure obligations under Section 305 of The Gramm-Leach-Bliley Act. The federal banking agencies promulgated consumer protection regulations pursuant to Section 305 of the Gramm-Leach-Bliley Act (GLBA), governing the sale of insurance products by depository institutions. Among other things, the regulations require depository institutions that sell insurance products to make certain disclosures and receive consumer acknowledgements, which are intended to reduce consumer confusion in the sale of insurance products by depository institutions. To best ensure that these requirements are met, depository institutions may prefer to have these disclosures included on insurance application forms. In order to comply with the federal regulations in this fashion, depository institutions that sell insurance products will need to ask insurers to make the

necessary filings with appropriate State insurance regulators. These form filings would be subject to the filing and review requirements under section 631.20, Wis. Stats.

**July 23, 2001:** To all long term care insurance companies doing business in Wisconsin regarding amendments to Sections Ins. 3.455 and 3.46, Wis. Adm. Code. This bulletin is to inform insurers that on July 1, 2001, significant amendments were made to Wisconsin's long term care insurance administrative rules, ss. Ins. 3.455 and 3.46, Wis. Adm. Code. The changes to Wisconsin's long term care insurance regulations are materially consistent with the recent rating practice and consumer protection provisions of the NAIC Long Term Care Insurance Model Act and Regulation. The changes to the rule are not effective until January 1, 2002 for policies issued on or after that date.

**August 15, 2001:** To all licensed insurers regarding conversion to new agent licensing system and change in billing dates. This bulletin discusses the changes that will take place when the agent licensing computer system converts to COSMOS.

**August 20, 2001:** To all town mutual insurers licensed under ch. 612, Wis. Stat. certain domestic insurers licensed under Ch. 611, Wis. Stat., and certain reinsurers regarding amendments to Chapter Ins 13, and section Ins 50.02, Wis. Adm. Code. This Bulletin describes the changes to ch. Ins 13 and s. Ins 50.02, Wis. Adm. Code.

**October 11, 2001:** To all property and casualty insurance companies regarding property and casualty rate/rule filing procedures. The purpose of this bulletin is to update the outline of the requirements for the filing of rates and supplementary rate information (rules) required by s. 625.13 (1), Wis. Stat., and s. Ins 6.06, Wis. Adm. Code. It applies to all lines of property and casualty insurance except worker's compensation.

**October 22, 2001:** To all licensed insurers regarding company appointments and terminations. This is a follow up to the bulletin sent to all licensed insurers dated August 15, 2001. Due to the conversion to the COSMOS system, insurers are now required to provide each agent's social security number as well as the line(s) of authority requested for each individual appointment. The bulletin informs insurers how to locate the forms to appoint or terminate agents.

**October 22, 2001:** To all insurers authorized to do business in Wisconsin regarding newly enacted legislation—2001 Wisconsin Act 16 and implementation of Ins 18, Wis. Adm. Code—Independent Review of Health Plan Decisions. This bulletin contains a summary of the provisions of 2001 Wisconsin Act 16 (SB 55), the 2001-2003 Biennial Budget and important information regarding the implementation of Ins 18, Wis. Adm. Code, which directly affect OCI and the insurance industry. Copies of any legislation may be obtained from Legislative Documents, 1 East Main Street, Madison, WI 53703 and (608) 266-2400 or through the Legislature's Web site at [www.legis.state.wi.us](http://www.legis.state.wi.us).

**November 2, 2001:** To all insurers authorized to do business in Wisconsin regarding changes in form filing procedures. Wisconsin has new requirements for submitting form filings, effective immediately. A summary of all valid Product Categories and Product Codes is attached to the bulletin.

**November 19, 2001:** To all insurers writing credit life and disability insurance, individual accident and health insurance, long term care insurance and/or Medicare supplement insurance regarding individual accident and health rate filing procedures, credit life and disability rate filing procedures, long term care insurance rate filing procedures, and Medicare supplement rate filing procedures. The purpose of this bulletin is to outline the requirements for the filing of rates and supplementary rate information (rules) required by s. 625.13 (1), Wis. Stat., and ss. Ins 3.13, 3.39, 3.455, Wis. Adm. Code. Information regarding rate filings for property and casualty can be found in the October 11, 2001 Property and Casualty Rate/Rule Filing Procedures Bulletin.

**December 6, 2001:** To all Medicare supplement insurers regarding guaranteed issue requirements under special enrollment periods for Medicare + Choice enrollees. The purpose of this Bulletin is to notify insurers that Medicare + Choice enrollees in the State of Wisconsin have a December Special Election Period with the same guaranteed issue protections as if their plan had terminated. Therefore, Medicare supplement and Medicare select insurers must issue coverage without any pre-existing condition exclusions to those Medicare + Choice enrollees who choose to leave the Medicare + Choice organization.

Copies of the bulletins are available on OCI's Web site at <http://oci.wi.gov/bulletin.htm>.



## Administrative Actions

(As Reported by the Legal Unit)

In many of the proceedings listed below, the Respondent denied the allegations but consented to the action taken.

### Allegations and Actions Against Agents:

Linda L. Amsler

2410 Hoard St., Madison, WI 53704

Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Richard E. Anderson

P. O. Box 123, Balsam Lake, WI 54810

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

William W. Anderson

313 E. Haseltine St., Richland Center, WI 53581

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Donald R. Arndt

11 S. Hiawatha Cir., Sheboygan, WI 53081

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Robert J. Beattie

2782 Mayfair Ct., Wauwatosa, WI 53222

Paid a forfeiture of \$600.00. This action was based on allegations of failing to properly record potential replacement in taking an application for an annuity. February 2001

Jasen M. Benton

2053 Shady Ln., Green Bay, WI 54313

Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose previous Wisconsin administrative action on an insurance license application. November 2001

Carl W. Berntsen

363 Douglas St., Fontana, WI 53125

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Paul T. Bishop

533-1/2 S. 4th Ave., Wausau, WI 54401

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. November 2001

Steven W. Blok

6007 W. Stevenson St., Milwaukee, WI 53213

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

William L. Boettcher

512 Hill St., P. O. Box 615, Walworth, WI 53184

Has had his insurance license revoked. This action was based on allegations of utilizing premiums for his own use, misrepresenting information to OCI, and not submitting applications to insurers. May 2001

Steven H. Bondeli

1725 9th St., Eau Claire, WI 54703

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Robert B. Boust III

5335 Walnut St., Philadelphia, PA 19139

Has had his application for an insurance license denied. This action was based on allegations of failing to pay past child support due and nonresponse to OCI's request for information. October 2001

Joseph B. Bowers

505 S. Lee St., Appleton, WI 54915

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Rockland Guy Bowlby

11733 Oak Manor Dr., Sandy, UT 84092

Has had his application for an insurance license denied. This action was based on allegations of failing to disclose administrative actions by the state of Utah on an insurance license application and nonresponse to OCI's request for information. March 2001

William Burns

11512 Carrie Ct., Fredericksburg, VA 22408

Has had his application for an insurance license denied. This action was based on allegations of failing to pay child support due and nonresponse to OCI request for information relating to child support arrearage. July 2001

Michael W. Cantwell  
70 Merlham Dr., Madison, WI 53705  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Robert Walter Carron, Sr.  
16865 Old Jamestown Rd., Florissant, MO 63034  
Has had his application for an insurance license denied. This action was based on allegations of a criminal conviction substantially related to insurance marketing type activities. November 2001

Jerome M. Caston  
1618 N. 24th Pl., Milwaukee, WI 53205  
Has had his application for an insurance license denied. This action was based on allegations of a criminal conviction substantially related to insurance marketing type activities and nonresponse to OCI request for information. July 2001

Keith J. Cegelski  
932 Miller St., Marinette, WI 54143  
Has had his application for an insurance license denied. This action was based on allegations of a criminal conviction substantially related to insurance marketing type activities. July 2001

Ronald Scot Chiodras  
824 N. President St., Wheaton, IL 60187  
Was ordered to promptly report any future administrative actions to the commissioner. This action was based on allegations of failing to report an administrative action taken by another state. March 2001

Rodney E. Cole  
1321 S. Thompson Dr., Madison, WI 53716  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Margaret Lynn Crogan  
160 S. 11<sup>th</sup> St. #1, Blair, NE 68008  
Has had her application for an insurance license denied. This action was based on allegations of failing to disclose administrative action taken by the states of Wisconsin and New York on an insurance license application. January 2001

Steve J. Crum  
936 S. 6th Ave., Wausau, WI 54401  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

John D. Cujak  
516 Kellogg St., Ripon, WI 54971  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Alan S. Daniel  
37 Mustang Ct., Holland, PA 18966  
Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Georgia on an insurance license application. December 2001

Rhonda Lee Delaney  
S76 W19116 Richdorf Dr., Muskego, WI 53150  
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Kerry L. Doll  
625 Harrison Ave., Beloit, WI 53511  
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Dion J. Droll  
626 E. State St. Apt. 506, Milwaukee, WI 53202  
Has had his application for an insurance license denied. This action was based on allegations of failing to pay child support due and nonresponse to OCI request for information regarding child support arrearage. July 2001

Jerome Lee Edmond  
21 Apache St., Park Forest, IL 60466  
Has had his application for an insurance license denied. This action was based on allegations of a criminal conviction substantially related to insurance marketing activities and nonresponse to OCI's request for information. March 2001

Tye M. Elliott  
1302 Butternut Ct., Metamora, IL 61548  
Has had his application for an insurance license denied. This action was based on allegations of failing to disclose administrative action taken by the state of Illinois on an insurance license application and altering an Illinois certification to delete the listing of Illinois administrative action. June 2001

Joann Elisabeth Favia  
135 Elizabeth Ct., Woodale, IL 60191  
Agreed to report all administrative actions taken by another state. This action was based on allegations of



failing to report an administrative action taken by Illinois.  
November 2001

Nicholas William Ferlis  
1 Superior St. Unit 2602, Chicago, IL 60610  
Has had his application for an insurance license denied.  
This action was based on allegations of failing to disclose  
administrative action taken by the state of Illinois on an  
insurance license application and failing to respond  
promptly to an OCI request for information. October 2001

Courtney Wayne Fletcher  
14207 Summit Ln., Laurel, MD 20708  
Has had his application for an insurance license denied.  
This action was based on allegations of failing to disclose  
administrative action taken by the state of Maryland on  
an insurance license application and failing to respond to  
an OCI request for information. August 2001

Louis Curtis Forbis  
2420 NW 46th St., Oklahoma City, OK 73112  
Has had his application for an insurance license denied.  
This action was based on allegations of failing to disclose  
administrative action taken by the state of Oklahoma on  
an insurance license application and nonresponse to OCI's  
request for information. January 2001

Howard F. Forrest  
P. O. Box 36, Belmont, WI 53510  
Has had his insurance license revoked. This action was  
based on allegations of failing to pay Wisconsin delinquent  
taxes due. December 2001

Marissa A. Freeman  
W6239 Rock Rd., Hortonville, WI 54944  
Has had her application for an insurance license denied.  
This action was based on allegations of a criminal  
conviction substantially related to insurance marketing  
type activities. November 2001

Richard S. Fregin  
224 Liberty # 13, La Crosse, WI 54601  
Has had his insurance license revoked. This action was  
based on allegations of failing to pay Wisconsin delinquent  
taxes due. October 2001

Carlos Lavon Gamble  
2131 N. Hubbard St., Milwaukee, WI 53212  
Has had his insurance license revoked. This action was  
based on allegations of failing to pay Wisconsin delinquent  
taxes due. October 2001

John F. Garvan  
117 Cherry St., Edgerton, WI 53534  
Has had his insurance license revoked. This action was  
based on allegations of failing to pay Wisconsin delinquent  
taxes due. October 2001

John F. Garvan  
117 Cherry St., Edgerton, WI 53954  
Has had his application for an insurance license denied.  
This action was based on allegations of criminal  
conviction substantially related to insurance marketing,  
nondisclosure of Wisconsin Department of Financial  
Institutions securities license revocation, and failing to  
respond to OCI requests for information. November 2001

Glen R. Giroux  
1708 Mathews St., Menomonie, WI 54751  
Agreed to pay a forfeiture of \$500.00 and agreed to never  
sign an insurance applicant's name to an application  
without express approval and agreed to a suspension of  
his license for 14 days. This action was based on  
allegations of signing a signature on an insurance  
application without authority. April 2001

Harry Leslie Goad  
3704 N. Eagle Ln., Bethany, OK 73008  
Has had his application for an insurance license denied.  
This action was based on allegations of failing to disclose  
administrative action taken by the state of Oklahoma on  
an insurance license application and failing to respond to  
a request for information. April 2001

Ernest H. Harris III  
2017 Frisch Rd., Madison, WI 53711  
Has had his insurance license revoked. This action was  
based on allegations of failing to pay Wisconsin delinquent  
taxes due. October 2001

David J. Hartwig  
110 Northbreeze Dr., Appleton, WI 54911  
Has had his insurance license revoked. This action was  
based on allegations of failing to pay Wisconsin delinquent  
taxes due. October 2001

Jord Christian Hauge  
5803 E. Hillside Rd., Crystal Lake, IL 60014  
Agreed to pay a forfeiture of \$250.00 and agreed to report  
any administrative action regarding an occupational  
license as required by s. Ins 6.61(16), Wis. Adm. Code.  
This action was based on allegations of failing to report  
an administrative action taken by Illinois in March 2000.  
December 2001

Corey Hedgspeth

4737 Euclid Ave., East Chicago, IN 46312

Has had his application for an insurance license denied. This action was based on allegations of a criminal conviction substantially related to insurance marketing type activities and nonresponse to OCI request for information. July 2001

Shawn P. Henderson

142 S. James, Waukesha, WI 53186

Agreed to pay a forfeiture of \$250.00 and agreed to report any criminal conviction within 30 days of the date of conviction. This action was based on allegations of failure to promptly report a criminal conviction. January 2001

Damon L. Herron

2703 N. Mildred Apt. 3A, Chicago, IL 60614

Has had his application for an insurance license denied. This action was based on allegations of failing to respond promptly to inquiries from OCI relating to his current Wisconsin address. July 2001

Harold Robert Hjort, Jr.

2 S. Main St. # 204, Lake Placid, FL 33852

Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Florida on an insurance license application. June 2001

Dennis H. Hoelzel

W5861 Manitowoc Rd., Appleton, WI 54915

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Gregory L. Hoppens

1025 Oak Ave. S. #104, Onalaska, WI 54650

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

James W. Hoskins

P. O. Box 171, Camp Douglas, WI 54618

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Christopher M. Huttner Sr.

1801 Arlington Ave., Beloit, WI 53511

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

John Scott Jaeger

1710 Plum Thicket Ln., West Des Moines, IA 50266

Agreed to pay a forfeiture of \$250.00 and agreed to report any administrative action regarding an occupational license as required by s. Ins 6.61(16), Wis. Adm. Code. This action was based on allegations of failing to report an administrative action taken by Iowa in 1999. December 2001

Amy L. James

W299 S10545 Fantom Woods Rd.

Mukwonago, WI 53149

Has had her application for an insurance license denied. This action was based on allegations of a criminal conviction substantially related to insurance marketing activities and nonresponse to OCI's request for information. March 2001

David S. Johnson

5383 Heartwood Ln., Roscoe, IL 61073

Has had his application for an insurance license denied. This action was based on allegations of failing to respond promptly to inquiries from OCI regarding allegations of misappropriation of funds and false statement on application regarding insurance company termination for alleged misconduct. July 2001

Michael B. Johnson

P. O. Box 232, Niagara, WI 54151

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Robert W. Johnson

P. O. Box 511, Holmen, WI 54636

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Martin Harrell Kanipe

2981 Summerhurst Dr., Midlothian, VA 23113

Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Wisconsin on a surplus lines insurance license application. April 2001

Rory M. Karch

177 Mill St., Campbellsport, WI 53010

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Alexander Karsanidi  
174 Broadway, Dobbs Ferry, NY 10522  
Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Florida on an insurance license application. July 2001

Charles W. Kellogg  
521 Longwood Dr. NE, Cedar Rapids, IA 52402  
Has had his application for an insurance license denied. This action was based on allegations of failing to respond promptly to inquiries from OCI regarding child support arrearage. September 2001

Roger L. Kenton  
465 E. 21st St., Edgar, WI 54426  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Lynn M. Kilian  
4528 Golf Rd. Apt. 8, Windsor, WI 53598  
Has had her application for an insurance license denied. This action was based on allegations of a criminal conviction substantially related to insurance marketing type activities and nonresponse to OCI request for information. July 2001

Jerry A. Klemp  
606 Edgar Ave., Rothschild, WI 54474-1223  
Was ordered to pay restitutionary forfeiture of 5% of corporate note sales to each customer prior to being considered for relicensing and has had his insurance license revoked for 2 years. This action was based on allegations of acting in concert with Michal Nickel, doing an insurance business as Catholic Fraternal Services, and in connection with the sale of unregistered securities (unsecured short-term corporate promissory notes), assisting an unauthorized insurer ("guaranteeing" the notes) and providing inaccurate, incomplete and misleading information in response to OCI's inquiry. April 2001

David P. Kluth  
N85 W16075 Donald Ct., Menomonee Falls, WI 53051  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Michael A. Knox  
1916 Summit Ave., Waukesha, WI 53188  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Dale M. Krause  
1120 Redwing Tr., DePere, WI 54115  
Agreed to a denial of his application for an insurance license for 31 days. This action was based on allegations of failing to disclose administrative action taken by Michigan on an insurance license application. August 2001

Bridget A. Krupski  
2310 Remington Rd., Green Bay, WI 54302  
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Rhonda K. Lagoni-Schwoegler  
18 Golf Course Rd., Madison, WI 53704  
Was ordered to pay a forfeiture of \$200.00 and has had her insurance license revoked. This action was based on allegations of a criminal conviction substantially related to insurance marketing type activities. Lagoni-Schwoegler did not appear at the hearing or prehearing. June 2001

Marshall H. Larson  
208 Swift St. # 4, Edgerton, WI 53534  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Leroy E. Lee  
910 MacArthur Ave., Ashland, WI 54806  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Gary D. Lennartz  
636 Pewaukee Rd. Unit D, Pewaukee, WI 53072  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Harold J. Lerner  
1331A E. Randolph Ct., Milwaukee, WI 53212  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Kirby D. Lewis  
5734 N. 38th St., Milwaukee, WI 53209  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Bing Bing Li

115 Powers Ave., Madison, WI 53714

Has had her application for an insurance license denied. This action was based on allegations of criminal convictions substantially related to insurance marketing type activities. May 2001

Dorothy Jane Ligeza

2495 Amber Ln., Elgin, IL 60123

Has had her application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of New Jersey on an insurance license application. April 2001

Thelmer J. Lock

7118 W. Villard Ave., Milwaukee, WI 53218

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Kenneth C. Luedke

2055 W. Vista Cir., De Pere, WI 54115

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Thavone B. Ly

1524 S. Commercial St., Neenah, WI 54956

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Michael J. Marshall

8832 Pheasant Run, Burlington, WI 53105

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Elaine K. Matysik

12440 MacAlister Way Apt. 207, New Berlin, WI 53151

Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Martin James McAlpin

7595 Quinn Ave. NW, South Haven, MN 55382

Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Minnesota on an insurance license application. July 2001

John M. McCarthy

960 Bristol Trail Rd., Lake Zurich, IL 60047

Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Illinois on an insurance license application. August 2001

Arnold G. McClain III

3912 E. Antisdale Rd., South Euclid, OH 44118

Has had his application for an insurance license denied. This action was based on allegations of failing to disclose previous Wisconsin administrative actions on an insurance license application and nonresponse to OCI's request for information. March 2001

Michael J. McDermott

515 Ridge St., Mineral Point, WI 53565

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

Sean E. McDonald

2461 Elm St., Marinette, WI 54143

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

Paul E. McElroy

21606 176th St., Cornell, WI 54732

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Dan Steven McNerney

1008 Lake Point Ln., Columbia, MO 65203

Agreed to pay a forfeiture of \$250.00 and agreed to a denial of his application for an insurance license for 60 days. This action was based on allegations of failing to disclose administrative action taken by the state of South Dakota on an insurance license application and nonresponse to OCI's request for information. September 2001

Floyd Charles Meeker

5449 E. Caspar, Mesa, AZ 85205

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

David Douglas Meilahn  
7821 Iowa St., River Forest, IL 60305  
Has had his application for an insurance license denied for 30 days. This action was based on allegations of failing to disclose administrative action previously taken by the state of Wisconsin on an insurance license application. May 2001

James M. Mertens  
626 E. State St. Apt. 608, Milwaukee, WI 53202  
Has had his application for an insurance license denied. This action was based on allegations of failing to disclose administrative actions taken by the states of California and Georgia on an insurance license application and nonresponse to OCI request for information. July 2001

Norman W. Micke  
9 Sugar Maple Tr., Madison, WI 53717  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

Polly A. Moser  
P. O. Box 781, Cuba City, WI 53807  
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Belinda Ellen Agnes Motil  
1805 Clearbrook Ln., Virginia Beach, VA 23464  
Has had her application for an insurance license denied. This action was based on allegations of failing to disclose administrative actions taken by the states of Iowa, Missouri, Wisconsin and possibly Virginia on an insurance license application and nonresponse to OCI's request for information. October 2001

Julian Vartan Movsesian  
49 Goleta Point Dr., Corona Del Mar, CA 92625  
Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Wisconsin on an insurance license application. April 2001

Paul Mundschau  
112 S. West Ave., Waukesha, WI 53186  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

David A. Neilon  
21350 W. North Ave., Brookfield, WI 53005  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Ronald D. Nelson  
W1938 7836 Overlook Bay Rd. #8B, Muskego, WI 53150  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

David L. Nichols  
421 Manitowoc St., Reedsville, WI 54230  
Has had his application for an insurance license denied. This action was based on allegations of administrative action taken by the State of Wisconsin Supreme Court, Board of Attorneys Professional Responsibility and nonresponse to OCI's request for information. October 2001

Leroy Nichols  
5762 N. 92nd St., Milwaukee, WI 53225  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. December 2001

Michal K. Nickel  
281 Grand Ave., Schofield, WI 54476  
Was ordered to pay restitutionary forfeiture of 5% of corporate note sales to each customer prior to being considered for relicensing and has had his insurance license revoked for 2 years. This action was based on allegations of acting in concert with Jerry Klemp, doing an insurance business as Catholic Fraternal Services, and in connection with the sale of unregistered securities (unsecured short-term corporate promissory notes), assisting an unauthorized insurer ("guaranteeing" the notes) and providing inaccurate, incomplete and misleading information in response to OCI's inquiry. April 2001

Deborah K. Olson  
9834 W. Bluff Lake Rd., Danbury, WI 54830  
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

James D. Onaro  
605 E. Ridley Ave., Ridley Park, PA 19078  
Paid a forfeiture of \$1,500.00 and was ordered to report any action required to be reported under s. Ins 6.61 (16), Wis. Adm. Code, within the time allowed. This action was based on allegations of failing to report administrative actions taken by another state. March 2001

David A. Orfan  
3405 Connie Ln., Middleton, WI 53562  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001



George A. Otto  
2437 S. 117th St., West Allis, WI 53227  
Has had his license summarily suspended. This action was based on allegations of forgery, theft, and failure to report action taken by the Wisconsin Department of Financial Institutions. August 2001

George A. Otto  
2437 S. 117th St., West Allis, WI 53227  
Agreed to a revocation of his insurance license. This action was based on allegations of wrongfully obtaining and using customer annuity funds and premiums and failing to report an action taken against him by the Wisconsin Department of Financial Institutions against his securities license. September 2001

Bruce R. Paulson  
720 Knowlton St. # G, Waterloo, WI 53594  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Nancy K. Pavlopoulos  
18910 Hiview Dr., Brookfield, WI 53045  
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

William Dexter Pearse III  
1609 Broderick St., San Francisco, CA 94115  
Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Georgia on an insurance license application. July 2001

Gail A. Perry  
N4300 Park Rd. Apt. 8  
Cambridge, WI 53523  
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

Connie M. Pierson  
605 Springline Dr., West Chester, PA 19382  
Has had her application for an insurance license denied. This action was based on allegations of failing to disclose administrative action taken by the state of Maine on an insurance license application. January 2001

Angeline Marie Poventud  
1140 Rainbow Ct., Mukwonago, WI 53149  
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Jory Allan Pradjinski  
4438 N. Murray Ave., Milwaukee, WI 53211  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Barbara Lynn Pytlak  
459 Prado Way, Stockton, CA 95207  
Has had her application for an insurance license denied. This action was based on allegations of failing to respond promptly to inquiries from OCI regarding indebtedness or bankruptcy. October 2001

Gary L. Redfern  
P. O. Box 1931, Appleton, WI 54913  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Greg A. Regal  
8214 Hwy. 32 N., Gillett, WI 54124  
Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose a previous Wisconsin administrative action on an insurance license application. September 2001

Melvin E. Rodney, Jr.  
366 Plymouth, Inverness, IL 60067  
Agreed to pay a forfeiture of \$250.00 and agreed to report all administrative actions regarding an occupational license as required by s. Ins 6.61(16), Wis. Adm. Code. This action was based on allegations of failing to report an administrative action taken by Illinois in April 2000. November 2001

Craig Alan Ross  
7070 Hickory Ln., Urbandale, IA 50322  
Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Missouri on an insurance license application and untimely response to OCI's request for information. August 2001

Lynn Marie Rumery  
13 S. Main St., P. O. Box 499, Strong, ME 04983  
Has had her application for an insurance license denied. This action was based on allegations of a criminal conviction substantially related to insurance marketing activities and nonresponse to OCI's request for information. March 2001

Patrick R. Russell  
3780 Dominic Dr., Brookfield, WI 53045  
Agreed to pay a forfeiture of \$250.00. This action was

based on allegations of failing to report an administrative action taken by the Wisconsin Supreme Court in 1998. December 2001

Michael Glenn Salmons

2352 Silverthorn Dr., Rockford, IL 61107

Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Missouri on an insurance license application. July 2001

George A. Sawchuk

6405 W. Lloyd, Wauwatosa, WI 53213

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Thomas Hackney Sayre

1528 Pine Meadow Rd., Lexington, KY 40504

Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Kentucky on an insurance license application. July 2001

David W. Scanlan

6015 N. Shoreland Ave., Whitefish Bay, WI 53217

Was ordered to pay a forfeiture of \$200.00, was ordered to pay restitution, and has had his insurance license revoked. This action was based on allegations of soliciting three persons for Transamerica Life Insurance and Annuity Company and Transamerica Occidental Life Insurance Company, collecting \$47,633.00 for premiums, but using the money for personal purposes. He did business as Term Quote Direct and deposited the money in the Term Quote Direct account at First Union Securities. He was also charged with theft by fraud of \$39,600.00 in Eau Claire County. His insurance license was suspended for failing to comply with Wisconsin continuing education requirements. Scanlan did not appear at the hearing or prehearing. December 2001

Michael D. Schlais

2108 MacArthur Rd. # 9, Waukesha, WI 53188

Has had his license summarily suspended. This action was based on allegations of utilizing premiums for own use, not submitting premiums to the insurer with the applications, failing to respond to OCI, and failing to notify OCI of an address change. June 2001

Michael D. Schlais

2108 MacArthur Rd. # 9, Waukesha, WI 53188

Was ordered to pay a forfeiture of \$250.00 and has had his insurance license revoked. This action was based on

allegations of utilizing premiums for own use, not submitting premiums to the insurer with the applications, failing to respond to OCI, and failing to notify OCI of an address change. August 2001

William J. Schooley

2008 N. Lexington, Janesville, WI 53545

Has had his application for an insurance license denied. This action was based on allegations of a criminal conviction substantially related to insurance marketing type activities and not responding to an OCI request for information. April 2001

Susan L. Scribner

P. O. Box 401, Mellen, WI 54546

Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

Arthur Bradford Seifert

6409 Potomac Ave., Alexandria, VA 22307

Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Virginia on an insurance license application. August 2001

Monty C. Shadd

4837A N. 46th St., Milwaukee, WI 53218

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

Stephen L. Sheldon

1502 Kalahari Dr., Green Bay, WI 54313

Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

Craig M. Smith

N70 W5626 Bridge Rd., Cedarburg, WI 53012

Agreed to pay a forfeiture of \$750.00. This action was based on allegations of failing to report an administrative action taken by another state and failing to respond to inquiries from OCI. April 2001

Vincent P. Sparks

1508 Walnut Ave., South Milwaukee, WI 53172

Was ordered to have a restricted license to sell only legal expense insurance for 3 years. This action was based on allegations of a criminal conviction substantially related to insurance marketing type activities and nonresponse to OCI's request for information. May 2001



**Chandler Spell**

7824 W. Bobolink Ave., Milwaukee, WI 53218  
Has had his application for an insurance license denied. This action was based on allegations of a criminal conviction substantially related to insurance marketing type activities and a misleading description of criminal conviction on his application. September 2001

**Bobby Eugene Spencer Jr.**

7555 S. Utica # 214, Littleton, CO 80128  
Has had his application for an insurance license denied for 30 days. This action was based on allegations of failing to respond to OCI's request for information. March 2001

**James Scott Sterling**

101 N. Wacker Dr. #231, Chicago, IL 60606  
Agreed to surrender his insurance agent's license. This action was based on allegations of agreeing to a voluntary revocation of his resident Illinois insurance license. August 2001

**Thomas W. Tepper**

1512 Franklin St., Wausau, WI 54403  
Agreed to cooperate with OCI's investigation and agreed to a revocation of his insurance license for 3 years. This action was based on allegations of assisting an unauthorized insurer and misrepresentation to OCI. January 2001

**Sherry A. Thome-Crotteau**

7130 W. Southridge Dr. #98, Greenfield, WI 53220  
Agreed to pay a forfeiture of \$2,000.00 and agreed to pay restitution of \$17,536.99 in premiums due to an insurer and never reapply for an insurance license and agreed to a revocation of her insurance license. This action was based on allegations of utilizing premiums for own use and not submitting applications to the insurer. May 2001

**Doris Louise Thornton-Mims**

4688 S. Huntington Dr. #204, El Sereno, CA 90032  
Has had her application for an insurance license denied. This action was based on allegations of failing to disclose administrative action taken by the state of Georgia on an insurance license application. July 2001

**Charles L. Timm**

P. O. Box 457, Galesville, WI 54630  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

**Tom H. Treis**

10634 W. Courtland Ave., Milwaukee, WI 53225  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

**Eddie D. Triplett**

4027 N. 26th St., Milwaukee, WI 53209  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

**Judy A. Uehling**

E899 Stevens Rd., De Soto, WI 54624  
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

**Victor V. Voigt**

628 Hwy. W., Reedsville, WI 54230  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

**Glenwood Franklin Warner**

2 Angle St., Caribou, ME 04736  
Has had his insurance license revoked. This action was based on allegations of misrepresenting information to OCI on a previous license application regarding criminal convictions. Warner did not appear at the hearing or prehearing. January 2001

**Peter A. Weddig**

13795 46th Ave., Chippewa Falls, WI 54729  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

**Donald F. Weiss**

N10454 Hwy. V, Mayville, WI 53050  
Paid a forfeiture of \$250.00. This action was based on allegations of failing to properly indicate that a replacement was involved in an application for life insurance. February 2001

**Dean G. White**

922 S. Bauch Ave., Freeport, IL 61032  
Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative actions taken by the state of Illinois on an insurance license application. October 2001

Michael L. White, Jr.  
N7737 4th St., Eland, WI 54427  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

Marie C. Whiting  
8320 River Terrace Dr., Franklin, WI 53132  
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Robert P. Witt  
5510 Creamery Rd., McFarland, WI 53558  
Agreed to pay a forfeiture of \$250.00 and agreed to report any administrative action regarding an occupational license as required by s. Ins 6.61(16), Wis. Adm. Code. This action was based on allegations of failing to report an administrative action taken by the Wisconsin Department of Financial Institutions in April 2000. December 2001

Kevin W. Wootan  
720 Hobart St., Eau Claire, WI 54703  
Has had his application for an insurance license denied. This action was based on allegations of a criminal conviction and pending sentencing for a crime substantially related to insurance marketing activities. January 2001

Anthony R. Young Sr.  
2518 N. Hubbard, Milwaukee, WI 53212  
Has had his insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. October 2001

Timothy Jay Zak  
7645 Garfield Ave. S. # 7, Richfield, MN 55423  
Has had his application for an insurance license denied. This action was based on allegations of administrative action taken against his attorney's license by the state of Minnesota Supreme Court, Lawyers Professional Review Panel. November 2001

Joseph E. Zdeb  
5717 Greenwood, Shawnee, KS 66216  
Has had his application for an insurance license denied for 31 days. This action was based on allegations of failing to disclose administrative action taken by the state of Kansas on an insurance license application. December 2001

Jane K. Zielinski  
6920 S. 117th St., Franklin, WI 53132  
Has had her insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

*Allegations and Actions Against Companies:*

AIU Insurance Company  
70 Pine St., New York, NY 10270  
Paid a forfeiture of \$500.00. This action was based on allegations of failing to file a required financial statement by the due date. June 2001

Allstate Life Insurance Company  
100 Corporate North #300, Bannockburn, IL 60015  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. January 2001

Allstate Life Insurance Company  
100 Corporate North #300, Bannockburn, IL 60015  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. January 2001

American General Life Ins. Co.  
P. O. Box 4543, Houston, TX 77210  
Paid a forfeiture of \$500.00 and was ordered to provide the information requested within ten days of the receipt of the order. This action was based on allegations of failing to respond promptly to inquiries from OCI. July 2001

American Health and Life Insurance Company  
P. O. Box 2548, Fort Worth, TX 76113  
Agreed to pay a forfeiture of \$500.00 and agreed to promptly provide requested information to OCI in the future. This action was based on allegations of failing to respond promptly to inquiries from OCI. January 2001

American Home Assurance Company  
70 Pine St., New York, NY 10270  
Paid a forfeiture of \$500.00. This action was based on allegations of failing to file a required financial statement by the due date. June 2001

American Investors Life Insurance Company  
1 Amvestors Pl., 555 S. Kansas Ave., Topeka, KS 66601  
Paid a forfeiture of \$500.00 and was ordered to provide the information requested. This action was based on allegations of failing to respond promptly to inquiries from OCI. November 2001

American Manufacturers Mutual Insurance Company  
1 Kemper Dr., Long Grove, IL 60049  
Paid a forfeiture of \$500.00 and was ordered to provide the information requested. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2001

American Memorial Life Insurance Company  
P. O. Box 2730, Rapid City, SD 57709  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. April 2001

American National Prop. and Cas. Co.  
1949 E. Sunshine, Springfield, MO 65899  
Paid a forfeiture of \$1,000.00 and was ordered to cease and desist from utilizing the services of an intermediary who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. July 2001

American Security Insurance Company  
260 Interstate North Cir., Atlanta, GA 30339  
Paid a forfeiture of \$2,500.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI and failing to comply promptly with an order. October 2001

Bradford National Life Insurance Company  
P. O. Box 52121, Phoenix, AZ 85072  
Paid a forfeiture of \$500.00 and was ordered to reply with the information requested and pay the fees due. This action was based on allegations of failing to respond promptly to inquiries from OCI and failing to pay the annual listing fees due OCI. January 2001

Catholic Aid Association, The  
3499 Lexington Ave. N., St. Paul, MN 55126  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. June 2001

Catholic Knights  
1100 W. Wells St., Milwaukee, WI 53233  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. January 2001

Citizens Insurance Company of America  
645 W. Grand River Ave., Howell, MI 48843  
Paid a forfeiture of \$500.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2001

Clarendon National Insurance Company  
1177 Avenue of the Americas, 44th and 45th Fl.  
New York, NY 10036  
Paid a forfeiture of \$3,400.00 and was ordered to cease and desist from using forms unless and until they have been approved for use in Wisconsin and to cease and desist from accepting applications from agents unless and until they have been properly listed. This action was based on allegations of using unapproved pet insurance policy forms and allowing two unlisted agents to solicit insurance prior to being properly listed. December 2001

Columbia Universal Life Insurance Company  
11211 Taylor Draper Ln. #200  
P. O. Box 200225, Austin, TX 78720  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. July 2001

Combined Insurance Company of America  
5050 N. Broadway 7th Fl., Chicago, IL 60640  
Paid a forfeiture of \$1,000.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. January 2001

Commerce and Industry Insurance Company  
70 Pine St., New York, NY 10270  
Paid a forfeiture of \$500.00. This action was based on allegations of failing to file a required financial statement by the due date. June 2001

Connecticut General Life Insurance Company  
900 Cottage Grove Rd., Hartford, CT 06152  
Paid a forfeiture of \$1,000.00 and was ordered to provide

the information requested. This action was based on allegations of failing to respond promptly to inquiries from OCI. December 2001

Conseco Annuity Assurance Company  
11815 N. Pennsylvania St., Carmel, IN 46032  
Paid a forfeiture of \$3,000.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. February 2001

Conseco Life Insurance Company  
P. O. Box 1970, Carmel, IN 46032  
Paid a forfeiture of \$500.00 and was ordered to provide the information requested within ten days of the order. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2001

Constitution Life Insurance Company  
600 Courtland St. #400, P. O. Box 4955  
Orlando, FL 32802  
Paid a forfeiture of \$500.00 and was ordered to provide the information requested. This action was based on allegations of failing to respond promptly to inquiries from OCI. January 2001

Continental General Insurance Company  
8901 Indian Hills Dr., Omaha, NE 68114  
Paid a forfeiture of \$500.00 and was ordered to provide the information requested. This action was based on allegations of failing to respond promptly to inquiries from OCI. November 2001

Continental Insurance Company, The  
9 Capitol St., Concord, NH 03301  
Paid a forfeiture of \$6,720.00 and was ordered to cease and desist from using forms unless and until they have been approved for use in Wisconsin. This action was based on allegations of using unapproved policy forms for "collector" automobile insurance. April 2001

DaimlerChrysler Corporation  
12000 Chrysler Dr., Highland Park, MI 48288  
Paid a forfeiture of \$2,000.00 and was ordered to provide the information requested. This action was based on allegations of failing to respond promptly to inquiries from OCI and failing to respond to an order. April 2001

Economy Premier Assurance Company  
385 Washington St., St. Paul, MN 55102  
Paid a forfeiture of \$500.00 and was ordered to provide the information requested. This action was based on

allegations of failing to respond promptly to inquiries from OCI. November 2001

Federated Mutual Insurance Company  
121 E. Park Square, Owatonna, MN 55060  
Paid a forfeiture of \$1,000.00 and was ordered to cease and desist from using policy forms prior to receiving approval from the commissioner. This action was based on allegations of using unapproved policy endorsement form. April 2001

Fidelity and Guaranty Insurance Company  
385 Washington St. MC 510T, St. Paul, MN 55102  
Paid a forfeiture of \$1,000.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. April 2001

Fidelity Investments Life Ins. Co.  
82 Devonshire St. G12A, Boston, MA 02109  
Paid a forfeiture of \$500.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. August 2001

Fidelity Life Association  
Rt. 22 D-3, Long Grove, IL 60049  
Paid a forfeiture of \$1,000.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. September 2001

First Penn Pacific Life Insurance Company  
10 N. Martingale Rd., Schaumburg, IL 60173  
Paid a forfeiture of \$1,000.00. This action was based on allegations of violating life insurance replacement laws. March 2001

Foremost Insurance Company  
P. O. Box 3333, Grand Rapids, MI 49501  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. November 2001

Fortis Insurance Company  
P. O. Box 3050, Milwaukee, WI 53201  
Paid a forfeiture of \$1,000.00. This action was based on allegations of declining a health insurance application without providing applicant with notice of the Health Insurance Risk-Sharing Plan. February 2001

General Electric Capital Assurance Company

P. O. Box 320, Lynchburg, VA 24505

Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing two agents to submit applications prior to listing the agents and failing to promptly comply with an order issued. October 2001

Gerber Life Insurance Company

66 Church St., White Plains, NY 10601

Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. January 2001

Greater La Crosse Health Plans, Inc.

1837 E. Main St., Onalaska, WI 54650

Paid a forfeiture of \$3,500.00. This action was based on allegations of failing to comply with a previous compliance order issued for an examination report. November 2001

Guaranty National Warranty Services, Inc.

9 Farm Springs Rd., Farmington, CT 06032

Paid a forfeiture of \$20,180.00 and was ordered to cease and desist from issuing vehicle service contracts in Wisconsin unless and until it has obtained a limited certificate of authority to solicit a warranty business. This action was based on allegations of doing an insurance business without proper authority. December 2001

Hartford Accident and Indemnity Company

Hartford Plaza, Hartford, CT 06115

Paid a forfeiture of \$15,000.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI and failing to promptly comply with an order issued. June 2001

Hartford Casualty Insurance Company

Hartford Plaza, Hartford, CT 06115

Paid a forfeiture of \$500.00 and was ordered to provide the information requested. This action was based on allegations of failing to respond promptly to inquiries from OCI. January 2001

Hartford Underwriters Insurance Company

Hartford Plaza, Hartford, CT 06115

Paid a forfeiture of \$500.00 and was ordered to provide the information requested. This action was based on allegations of failing to respond promptly to inquiries from OCI. January 2001

Hastings Mutual Insurance Company

404 E. Woodlawn Ave., Hastings, MI 49058

Paid a forfeiture of \$500.00 and was ordered to provide the information requested within ten days of the order. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2001

Horace Mann Insurance Company

1 Horace Mann Plaza, Springfield, IL 62715

Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. April 2001

Horace Mann Life Insurance Company

1 Horace Mann Plaza, Springfield, IL 62715

Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. April 2001

Household Life Insurance Company

200 Somerset Corporate Blvd. Ste. #100

Bridgewater, NJ 08807

Paid a forfeiture of \$1,000.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. August 2001

Insurance Company of the State of Pennsylvania, The

70 Pine St., New York, NY 10270

Paid a forfeiture of \$1,500.00. This action was based on allegations of failing to file the worker's compensation schedule explaining the basis for the distribution of dividends. March 2001

Life Investors Ins. Co. of America

4333 Edgewood Rd. NE, P. O. Box 1447

Cedar Rapids, IA 52499

Paid a forfeiture of \$1,000.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. July 2001

Manufacturers Life Ins. Co. of North Am.

P. O. Box 9230, Boston, MA 02205

Paid a forfeiture of \$2,000.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. August 2001



**Mechanical Breakdown Protection, Inc.**

250 NE Mulberry, Lee's Summit, MO 64086

Paid a forfeiture of \$4,890.00 and was ordered to cease and desist from using forms unless and until they have been approved for use in Wisconsin. This action was based on allegations of using unapproved policy forms. March 2001

**Metropolitan General Insurance Company**

P. O. Box 350, Warwick, RI 02887

Paid a forfeiture of \$500.00 and was ordered to provide the information requested. This action was based on allegations of failing to respond promptly to inquiries from OCI. November 2001

**Metropolitan Property and Casualty Insurance Co.**

P. O. Box 350, Warwick, RI 02886

Paid a forfeiture of \$500.00 and was ordered to provide the information requested. This action was based on allegations of failing to respond promptly to inquiries from OCI. November 2001

**MML Bay State Life Insurance Company**

1295 State St., Springfield, MA 01111

Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. January 2001

**National Guardian Life Insurance Company**

P. O. Box 1191, Madison, WI 53701

Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. January 2001

**National Health Insurance Company**

P. O. Box 619999, DFW Airport, Dallas, TX 75261

Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. November 2001

**National Motorists Association**

402 W. Second St., Waunakee, WI 53597

Was ordered to cease and desist from all insurance activities in Wisconsin including solicitation and servicing of any insurance business until a certificate of authority is obtained. This action was based on allegations of doing an insurance business without proper authority from

Wisconsin by indemnifying participants for future traffic fines. August 2001

**New England Life Insurance Company**

501 Boylston St., Boston, MA 02117

Paid a forfeiture of \$1,500.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. May 2001

**New Hampshire Insurance Company**

2005 Market St., Philadelphia, PA 19103

Paid a forfeiture of \$500.00 and was ordered to provide the requested information to the office. This action was based on allegations of failing to respond promptly to inquiries from OCI and failing to promptly comply with an order. December 2001

**New York Life Insurance and Annuity Corporation**

51 Madison Ave. Rm. 2608, New York, NY 10010

Paid a forfeiture of \$500.00 and was ordered to provide the information requested within ten days of the order. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2001

**New York Life Insurance Company**

51 Madison Ave. Rm. 2608, New York, NY 10010

Paid a forfeiture of \$500.00 and was ordered to provide the information requested within ten days of the order. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2001

**NYLIFE Insurance Company of Arizona**

51 Madison Ave. Rm. 2608, New York, NY 10010

Paid a forfeiture of \$500.00 and was ordered to provide the information requested within ten days of the order. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2001

**Old Line Life Insurance Company of America, The**

P. O. Box 401, Milwaukee, WI 53201

Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. January 2001

**Penn Treaty Network America Insurance Company**

3440 Lehigh St., Allentown, PA 18103

Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. January 2001

Physicians Plus Insurance Corporation  
22 E. Mifflin St. #200, Madison, WI 53703  
Paid a forfeiture of \$2,500.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI and failing to promptly respond and failing to promptly comply with an order. October 2001

Progressive Northern Insurance Company  
6300 Wilson Mills Rd., Mayfield Village, OH 44143  
Paid a forfeiture of \$1,000.00 and was ordered to cease and desist from issuing improper notices of nonrenewal. This action was based on allegations of issuing an improper nonrenewal of an insurance policy. May 2001

Progressive Northern Insurance Company  
300 N. Commons Blvd., Mayfield, OH 44143  
Agreed to pay a forfeiture of \$70,000.00 and agreed to accept insurance applications only from agents who are properly listed. This action was based on allegations of failing to comply with a previous examination order regarding accepting business from unlisted agents. June 2001

Security First Life Insurance Company  
P. O. Box 92193, Los Angeles, CA 90009  
Paid a forfeiture of \$500.00 and was ordered to provide the requested information within ten days of the order. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2001

State Farm Fire and Casualty Company  
8500 State Farm Way, Woodbury, MN 55125  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. August 2001

State Farm Mutual Automobile Ins. Co.  
8500 State Farm Way, Woodbury, MN 55125  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. August 2001

Teachers Insurance Company  
1 Horace Mann Plaza, Springfield, IL 62715  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. April 2001

Transamerica Life Insurance Company  
4333 Edgewood Rd. NE, P. O. Box 1447  
Cedar Rapids, IA 52499  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. September 2001

Transportation Insurance Company  
CNA Plaza, Chicago, IL 60685  
Paid a forfeiture of \$5,000.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2001

Travelers Indemnity Company of IL  
1 Tower Sq. 4CR, Hartford, CT 06183  
Paid a forfeiture of \$3,000.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI and failing to promptly comply with an order. November 2001

Travelers Insurance Company, The  
1 Tower Sq. 4CR, Hartford, CT 06183  
Paid a forfeiture of \$500.00 and was ordered to provide the information requested. This action was based on allegations of failing to respond promptly to inquiries from OCI. November 2001

Triad Marketing Group LLC  
70 S. Val Vista Dr. Ste. 3A #608, Gilbert, AZ 85296  
Paid a forfeiture of \$720.00 and was ordered to cease and desist from issuing vehicle service contracts in Wisconsin until it has obtained authority to do a warranty business. This action was based on allegations of doing an insurance business without proper authority. November 2001

Trustmark Insurance Company  
400 Field Dr., Lake Forest, IL 60045  
Paid a forfeiture of \$1,000.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI and failure to comply with an order. September 2001

Union Security Life Insurance Company  
1201 Market St. Ste. 1500, Wilmington, DE 19801  
Paid a forfeiture of \$500.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. November 2001



United Family Life Ins. Company Liberty Ins. Services  
P. O. Box 19061, Greenville, SC 29602  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. February 2001

United Fire & Casualty Company  
P. O. Box 73909, Cedar Rapids, IA 52407  
Paid a forfeiture of \$3,500.00 and was ordered to pay listing fees due and to promptly pay fees in the future. This action was based on allegations of failing to pay July 2000 company listing fees and failing to promptly respond to an order. May 2001

United States Warranty Corporation (DE)  
15 Alpha Park, Cleveland, OH 44143  
Paid a forfeiture of \$740.00 and was ordered to cease and desist from issuing service contracts unless and until it has obtained a limited certificate of authority to solicit a warranty plan in Wisconsin. This action was based on allegations of doing an insurance business without proper authority. November 2001

Unity Health Plans Insurance Corporation  
840 Carolina St., Sauk City, WI 53583  
Paid a forfeiture of \$3,000.00. This action was based on allegations of failing to comply with a previous compliance order issued for an examination report. November 2001

Voluntary Benefits International, Inc.  
2801 Hwy. 280 S., Birmingham, AL 35223  
Has had its insurance license revoked. This action was based on allegations of failing to pay Wisconsin delinquent taxes due. September 2001

Warner Insurance Company  
200 W. Adams #400, Chicago, IL 60606  
Paid a forfeiture of \$500.00 and was ordered to provide the requested information. This action was based on allegations of failing to respond promptly to inquiries from OCI. November 2001

West Coast Life Insurance Company  
343 Sansome St., San Francisco, CA 94104  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. October 2001

Western National Mutual Insurance Company  
5350 W. 78th St., Minneapolis, MN 55439  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from improperly terminating policies mid-term for underwriting reasons which should have been known within the first 60 days of the new policy. This action was based on allegations of issuing an improper mid-term cancellation of an insurance policy. March 2001

Western-Southern Life Assurance Company, The  
400 Broadway St., Cincinnati, OH 45202  
Paid a forfeiture of \$500.00 and was ordered to provide the information requested within ten days of the order. This action was based on allegations of failing to respond promptly to inquiries from OCI. March 2001

Wisconsin Physicians Service Insurance Corporation  
P. O. Box 8520, Madison, WI 53708-8520  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly listed. This action was based on allegations of allowing an agent to submit applications prior to listing the agent. January 2001

World Insurance Company  
P. O. Box 3160, Omaha, NE 68103-0160,  
Paid a forfeiture of \$500.00 and was ordered to cease and desist from utilizing the services of an intermediary agent who is not properly licensed. This action was based on allegations of utilizing the services of an unlicensed agent. January 2001